



Milestones Financial Planning, LLC
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Dream it...Plan it...Live it!

Fee Schedule

All clients sign either an Investment Management Agreement or an Engagement Letter for non-investment services, which details the services to be provided by Milestones and the associated fees prior to the beginning of any service(s). *All fees are negotiable.*

For Investment Advisory Accounts

Milestones has a \$10,000 minimum assets under management (AUM) balance. This minimum can be waived at the Advisor's discretion.

<u>Account Value</u>	<u>Option One</u>	<u>Option Two</u>
\$10k - \$100k	1.50%	1.00%
\$100k - \$500k	1.00%	0.75%
\$500k - \$1M	0.75%	0.50%
\$1M and up	0.50%	0.40%

Financial life planning clients *only* qualify for reduced fees under Option Two in the Fee Schedule above for a one year period, unless the client elects to continue with succeeding year(s) planning.

Fees are payable in advance at the beginning of each quarter based upon the market value of the account on the last day of the prior quarter (3/31, 6/30, 9/30, 12/31) as calculated by the custodian. Partial periods are prorated. Accounts are aggregated in each household in order to give clients a lower fee breakpoint.

Example of management fee calculation on household assets of \$200,000 for the second quarter:

$$\$200,000 \times 1\% \times (91/365) = \$498.63$$

For Financial Planning

Financial Planning services are fixed fee based. The rate charged depends upon the nature and complexity of each client's circumstances. The minimum fee is \$2,500 with charges typically ranging from \$2,500 to \$5,000. Rates for succeeding years are generally priced at ½ of the initial plan fee and are negotiable at the discretion of Milestones Financial Planning.

For Hourly Consultations

Rates are as follows:

- Clients with a balance of \$50,000+ of assets under management: **\$150/hour**
- Clients of Fox & Company, CPAs, Inc.: **\$150/hour**
- All other clients: **\$200/hour**